



Press Release

## **Vama Industries Posts Consolidated FY17 Revenue at Rs 6143.35 Lakhs; PAT at Rs 305.61 lakhs**

- *Central Govt projects on 'storage management' were key Revenue drivers*

**Hyderabad, May 30th 2017: VAMA Industries Limited**, Hyderabad-based IT Infrastructure and ITes Company today announced its audited financial results for the year ended 31st March 2017.

Riding on successful completion of various 'storage management' projects, the company posted Q4 consolidated revenue of Rs 3444.73 lakhs and a profit after tax of Rs 163.91 lakhs. The company posted annual consolidated revenue of Rs 6143.35 lakhs and a profit after tax of Rs 305.61 lakhs.

Commenting on the results, **Mr Rama Raju V A, CMD, VIL** said, *"Our strong revenue growth during the year reflects the vibrancy of our business, driven by successful implementation of various Central Government projects on storage management. The company is excited about the success and future opportunities in the sector we operate in."*

### **About VAMA Industries Limited:**

VAMA Industries Limited is a public limited and listed company on Bombay Stock Exchange (BSE). The company is an ISO 9001:2008 Certified organization. The Company has registered office at Hyderabad. VAMA is registered with Software Technologies Parks of India (STPI) to meet the global requirements. VAMA is also registered with National Small Scale Industries Corporation (NSIC) and MSME registered Company.

Vama has Wholly Owned Subsidiary Company in Singapore with the name "Vama Technologies Pte. Ltd".

### **Engineering Services Division:**

This division works on Engineering Design & Development services to Automotive, Mechanical, Aerospace, Heavy Engineering, Oil and Natural gas verticals. VAMA has offshore delivery center for North American customers for over 12 Years.

VAMA is a niche market player in product design and development in addition to the Mechanical CAD and CAE services. VAMA has the capability to assist in any phase of product design and development. Customers of VAMA are reputed North American companies and some of the customers are fortune 500 companies.

Most of the services in this division are export oriented and we have successfully completed Engineering design and development work for domestic large customers.

#### **System Integration Division:**

VAMA has a very good presence in the Central Government sectors in and around Hyderabad.

This division does the following activities:

- High Performance Computing Cluster (HPCC)
- CPU-GPU hybrid Clusters
- Data Center Engineering Build
- Data Center IT Infrastructure and Application Software Support
- Campus Area Networks includes WAN and LAN
- Enterprise Storage Solution
- Enterprise LDAP, DC, ADC, Web, Mail, Database and Antivirus Solutions
- Backup & Data Protection
- Firewalling and Network Security
- Industrial and Rugged Environment Solutions
- Facility Management (Turn Key Projects and AMC's)
- Sales and support of Enterprise Solutions

#### **Networking Services Offered:**

The company is focused on offering Turnkey solutions which includes Network integration, Consultancy, Solution Design and Budgeting for Servers and Storage. Our solutions offered are:

- Network Design and Architecture.
- Network Administration and Management.
- IT Infrastructure Development.
- Network Security Auditing and Assessment.
- Network Budgeting and Consulting.
- Structured Cabling and Wireless Solutions.

#### **Onsite support**

Up-gradation and re design of existing Network Infrastructure

VAMA worked on customer requirements to securely converge data, voice, and video networks in order to enable intelligent network infrastructures. We can deploy mobility solutions by using technologies such as virtual private networks (VPN), video and voice over IP (VoIP), Fiber Optic Networking, content delivery networks and storage networking.

Our long-standing relationship and expertise in multi-vendor technologies assists us to provide the appropriate solution to clients. We are able to leverage emerging advances in IP convergence, optical, security, wireless and intelligent networking to quickly deliver proven, flexible, and reliable Solutions.

#### **Facility Management Services (FMS):**

We are offering Facility Management Services (FMS) to the clients for maintaining their IT Equipment. We have deputed on site engineers to support their regular maintenance requirements at DRDO Labs, State & Central Government and Public Sector Establishments.

## **Business Partners:**

**1. Dell EMC PLATINUM PARTNER**

**2. NetApp Enterprise Storage: Certified Partner for Storage Solution**

Unified Storage Solution

Implementation Partner for NetApp

**3. Spectra Logic:**

High End Tape Back up Solutions and Hierarchical Storage Management System.

**4. Synopsys:** Authorized Partner for High End Software for EDA Tools.

5. Partner for **HP Software.**

**6. Oracle:** Certified Gold Partner

**7. Schneider:** Data Center Solutions and Power Backup Solution