



Press Release

Vama Industries Net Profit Rises manifold in Q1 of FY17-18

- **Growth in comparison to Q1 of FY16-17; Vama executed an ISRO order in Q1**

Hyderabad, July 22nd 2017: VAMA Industries Limited, Hyderabad-based IT Infrastructure and ITes Company today announced its Un-audited financial results for the Quarter-1 of the current financial year. The company posted a mammoth rise in its net profit in comparison to the first quarter of last fiscal.

In the first quarter of the current financial year, Vama Industries is successfully executing a large work from ISRO, taking total revenue to Rs 4162.58 lakhs, a rise of 695% in comparison to the same quarter in FY16-17.

Commenting on the results, Mr Rama Raju V A, Chairman & Managing Director, Vama Industries Ltd. said, "Vama Industries' robust business structure coupled with timely execution has put it at a good position in the niche space it operates in."

Particulars	Rs. In lakhs	
	Q1- 30.06.2016	Q1- 30.06.2017
SALES	598.82	4162.58
EBIDTA	44.72	308.73
NET PROFIT	1.44	186.72
EPS	0.003	0.36

About VAMA Industries Limited:

VAMA Industries Limited is a public limited Company listed on Bombay Stock Exchange (BSE). The company is an ISO 9001:2008 Certified organization. The Company has registered office at Hyderabad. VAMA is registered with Software Technologies Parks of India (STPI) to meet the global requirements. VAMA is also registered with National Small Scale Industries Corporation (NSIC) and MSME registered Company.

Vama has Wholly Owned Subsidiary Company in Singapore with the name "Vama Technologies Pte. Ltd".

Engineering Services Division:

This division works on Engineering Design & Development services to Automotive, Mechanical, Aerospace, Heavy Engineering, Oil and Natural gas verticals. VAMA has offshore delivery center for North American customers for over 12 Years.

VAMA is a niche market player in product design and development in addition to the Mechanical CAD and CAE services. VAMA has the capability to assist in any phase of product design and development. Customers of VAMA are reputed North American companies and some of the customers are fortune 500 companies.

Most of the services in this division are export oriented and we have successfully completed Engineering design and development work for large domestic customers.

System Integration Division:

VAMA has a very good presence in the Central Government organisations. This division provides the following services:

- High Performance Computing Cluster (HPCC)
- CPU-GPU hybrid Clusters
- Data Center Engineering Build
- Data Center IT Infrastructure and Application Software Support
- Campus Area Networks includes WAN and LAN
- Enterprise Storage Solution
- Enterprise LDAP, DC, ADC, Web, Mail, Database and Antivirus Solutions
- Backup & Data Protection
- Firewalling and Network Security
- Industrial and Rugged Environment Solutions
- Facility Management (Turn Key Projects and AMC's)
- Sales and support of Enterprise Solutions

Networking Services Offered:

The company is focused on offering Turnkey solutions which include Network integration, Consultancy, Solution Design and Budgeting for Servers and Storage. Our solutions offered are:

- Network Design and Architecture.
- Network Administration and Management.
- IT Infrastructure Development.
- Network Security Auditing and Assessment.
- Network Budgeting and Consulting.
- Structured Cabling and Wireless Solutions.

Onsite support

Up-gradation and re design of existing Network Infrastructure

VAMA works on customer requirements to securely converge data, voice, and video networks in order to enable intelligent network infrastructures. We can deploy mobility solutions by using technologies such as virtual private networks (VPN), video and voice over IP (VoIP), Fiber Optic Networking, content delivery networks and storage networking.

Our long-standing relationship and expertise in multi-vendor technologies assists us to provide the appropriate solution to clients. We are able to leverage emerging advances in IP convergence, optical, security, wireless and intelligent networking to quickly deliver proven, flexible, and reliable Solutions.

Facility Management Services (FMS):

We are offering Facility Management Services (FMS) to the clients for maintaining their IT Equipment. We have deputed on site engineers to support their regular maintenance requirements at DRDO Labs, Central Government and Public Sector Establishments.

Business Partners:

1. Dell EMC PLATINUM PARTNER

2. NetApp Enterprise Storage: Certified Partner for Storage Solution

Unified Storage Solution

Implementation Partner for NetApp

3. Spectra Logic:

High End Tape Back up Solutions and Hierarchical Storage Management System.

4. Synopsys: Authorized Partner for High End Software for EDA Tools.

5. Partner for HP Software.

6. Oracle: Certified Gold Partner

7. Schneider: Data Center Solutions and Power Backup Solution

Vama Industries Limited
CIN: L72200TG1985PLC041126

Regd. Off. # 8-3-191/147/24, Plot No. B-12, Madhura Nagar, Hyderabad - 500 038
Extract of Un-audited Consolidated financial results for the quarter ended 30.06.2017
(Rs. In Lakhs)

S.No	Particulars	Consolidated		
		Quarter ended 30.06.2017	Year ended 31.03.2017	Quarter ended 30.06.2016
		UN-audited	Audited	Un-audited
1	Total income	4,178.31	6,135.39	606.20
2	Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	248.61	384.84	3.61
3	Net Profit / (Loss) for the period before tax (after Exceptional and/or Extraordinary items)	248.61	384.84	3.61
4	Net Profit / (Loss) for the period after tax (after Exceptional and/or Extraordinary items)	186.73	277.23	1.44
5	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after Tax)]	186.73	277.23	1.44
6	Paid up Equity Share Capital	1,050.80	1,050.80	1050.80
7	Reserves (excluding Revaluation Reserve)	-	-	-
8	Earnings Per Share (of Rs. 2/- for Each) (for continuing and discontinued operations)			
	Basic:	0.36	0.53	0.003
	Diluted:	0.36	0.53	0.003

1) The above financial results as recommended by the Audit committee were considered and approved by the Board of Directors at their meeting held on 22nd July, 2017

2) key Data relating to Standalone Un-audited financial results of Vama Industries Limited is as under

particulars	Quarter ended	Year Ended	Quarter ended
	30.06.2017	31.03.2017	30.06.2016
	Un-audited	Audited	Un-audited
Tota Income (Rs. in Lakhs)	1,027.38	4,309.03	606.12
Profit before tax (Rs. in Lakhs)	332.57	183.17	7.24
Profit after tax (Rs. in Lakhs)	266.37	110.64	5.07
Total Comprehensive income after tax (Rs. in Lakhs)	266.37	110.64	5.07

Notes:

1. The above is an extract of the detailed format of quarterly financial results filed with the Stock Exchange under Regulation 33 of the SEBI (Listing and obligations Disclosure Requirements) Regulations, 2015. The full format of the Quarterly financial results are available on www.vamaind.com and www.bseindia.com.

For Vama Industries Limited

Sd/-

V.Atchyuta Rama Raju
Chairman & Managing Director
DIN: 00997493

Place: Hyderabad
Date: 22.07.2017